

AMERICA TO SHOW  
HOW HER DEBTORS  
SPEND FOR WARS

Treasury Compiling Data on  
Arms Budgets of All  
Powers.

The United States is preparing data to convince foreign participants in the armament limitation conference they are spending too much money on arms and navies. For years there has been a friendly interchange, among the great powers, of information bearing on armament appropriations. This information is now being compiled in the Treasury Department for use by American negotiators. It will constitute an effective argument for use by the United States, a creditor nation, against those powers which owe this country billions.

Expenditures Hidden.

During the last two years some nations have camouflaged armament expenditures under industrial development outlays. To clear up uncertainties, this government has asked more explicit information through its diplomats on points in question.

The American representatives, who will take care of the expert information on this particular phase of the conference, will probably include Albert Rathbone, former Assistant Secretary of the Treasury and Treasury representative in all of the war financial settlements; Assistant Secretary of the Treasury Gilbert, who is now working on the foreign armament agreements; and, if a third is named, Assistant Secretary Wadsworth, who has handled the studies on American foreign loans and advances and has been working with Gilbert.

Percentage Tables.

Tables of percentages, showing the progressive ratio of increase or decrease of arms expenditures for each country are being made, dating back to the Spanish-American war. The relation of these budgets to the tax burdens of the respective peoples constitutes one of the main tables to be used by the American negotiators.

JANE ADDAMS SEES  
AMERICA IN LEAGUE

Says Work in Russia Will  
Change Minds of "Abraham  
Lincolns."

LONDON, Sept. 15.—Jane Addams, who has just arrived in London after a tour of the continent, speaking at a luncheon in the East End of London, predicted that the United States will eventually join the league of nations.

"The great thing just now," she said, "is that the Nations be sent to Russia as the representative of the league. Then the plain people of America—the Abraham Lincolns, the plain people—will realize that the league is a tangible thing."

Mr. Philip Gibbs also spoke, pointing out that W. G. Sebald, the famous London editor, called Miss Addams "the greatest woman in the world."

Miss Addams will preside Friday as a proponent of the representation of the settlement in the United Kingdom, which she hopes to form an international federation of settlement settlements. She said an organization will help to build an internationalism.

Miss Addams will sail from England for New York next Wednesday.

FLORISTS.

Appropriate Funeral Tokens  
Gode Bros. Co. 1214 F St.  
Artistic—expressive—incapable.  
Prompt and delivery service.

GEO. C. SHAFFER 940 16th St.  
EXPRESSIVE FLORAL ART. Phone M.  
BLENDS AT MODERATE PRICES. 2615-17-18

FILIPINOS MUST ADVERTISE  
IN 13 DIFFERENT LANGUAGES

But American Publicity Methods Catch  
Dreamy Almond Eyes of Orient  
Just the Same.

How would the American merchant like to advertise his goods in thirteen different and distinct languages every time he advertised at all? Yet that is what is required for effective advertising in the Philippine Islands, according to J. W. Sanger, representing the Department of Commerce as trade commissioner in the Orient.

In a report on advertising methods in the Far East, Sanger says that probably not more than 125,000 Filipinos read publications and, therefore, read any ads at all.

In Japan, says Sanger, "one price" cigarettes and the development of the American department store method of quoting uniform prices, promise to revolutionize completely the ancient habit of haggling over the smallest purchase."

China has gone in heavily for the advertising game, Sanger reports. "Even some of the junks and sampans on the Yangtze River have advertisements painted on their sails," he declares. "To cap the climax, resourceful advertisers have recruited the services of the ancient traveling story-tellers, and many of them may now be heard weaving into their tales the stories of new brands of cigarettes or kerosene or whatnot."

FLAMES DESTROY  
BLOCK AT RESORT

One Body Found in Ruins of  
Rockaway Beach  
Hotels.

NEW YORK, Sept. 15.—Fire which started among wooden hotels along the Boardwalk at Rockaway Beach early today had engulfed within ten minutes an entire block and cost one life. Hundreds of persons were made homeless and damage estimated at \$350,000 was done by the flames which raged six hours before they were brought under control by the combined fire departments of Rockaway and neighboring beaches, aided by a dozen companies from Brooklyn.

Seldenberg's four-story hotel collapsed into the ruins of the Powers Hotel, and the charred body found in the debris may have been that of a guest at either. Two persons were still unaccounted for tonight and may have perished.

Nearly a score of firemen were overcome.

The fire destroyed, in addition to the resort hotels and a number of bungalows, a bathing pavilion, the establishments of many concessionaires, two apartment buildings and the American aerodrome.

Grain Rates, from West  
To Hampton Roads, Cut

NORFOLK, Va., Sept. 15.—A reduction of 4 1/2 cents per hundred pounds, in the freight rates of grain from the West to Hampton Roads, has been announced by the Norfolk Chamber of Commerce. However, it is said these rates will not affect present export rates.

The export grain rate fight is still going on. Lines serving New Orleans met the disruption of the adjustments made a few weeks ago, by reductions. Norfolk is at present able to compete with New Orleans on the export of grain.

Three Police Transferred.

Three transfers in the Metropolitan police force were announced yesterday by Assistant Superintendent of Police Charles Evans. P. R. Tierney goes from the Eleventh to the Third precinct; R. D. Padgett from the First to the Second precinct; and G. D. China from the Seventh to the Third precinct.

For  
HEADACHE  
Or Neuralgic Pain  
TAKE  
ANTOL  
PINK CAPSULES

Also reduces fever. Will not upset the stomach. No unpleasant taste.  
AT ALL DRUG STORES  
10c Two Sizes 25c

**DR. ADAMS**

**PAINLESS DENTISTRY**

To demonstrate our own private prescription for the absolute painless removal of teeth, this advertisement will be accepted as \$1.00 in cash for the extraction of one or more teeth if presented any time within ten days from date.

**DR. ADAMS**  
303 7th Street N. W.  
Firemen's Ins. Bldg.  
9-15-21-2

**303 7th St. N. W.**

**The Policy of This Institution**

To Provide Necessary Funds for Building or Business Enterprises Is But One Item in Our Policy

To Safeguard the Interests of Your Family and Your Estate Is Another Very Important Feature in Our Policy

—OF—  
Friendly Co-operation for Mutual Benefit

A COMPLETE BANKING SERVICE AND A CORDIAL WELCOME AWAITS YOU ALWAYS

**THE WASHINGTON LOAN & TRUST CO.**  
900-902 F Street  
Member American Bankers Association  
618-620 17th Street

SENATORS DROP  
TAX ON SALESMEN  
WHILE TRAVELING

Concur With House In  
Striking Out Expenses  
Of Drummers.

The Senate Finance Committee, completing revision of the revenue bill passed by the House, has left the measure almost unaltered. A formal vote will be taken by the committee today. Then the bill will be turned over to specialists, to be put in form for presentation to the Senate next Wednesday. It is expected a report will be ready at the same time.

Changes Soft Drink Tax.

The committee yesterday restored the provisions of the House measure, previously stricken out, which exempt from taxation the expenses of traveling salesmen away from home. It also reconsidered the beverage tax section, and imposed a flat tax of two cents a gallon on all cereal, carbonated and non-carbonated drinks. The House had proposed a four-cent tax on cereal beverages, three cents on carbonated drinks, and two cents on "still" drinks.

The question of how surtaxes shall be distributed on incomes is yet to be settled. It is expected the principal reductions will be made for levies on the smaller incomes.

**Marlboro Fair**  
Will Hold Rural  
Community Day

UPPER MARLBORO, Md., Sept. 15.—Tomorrow will be "rural community day" at the fair of the Southern Maryland Fair here. The events include a horse show, pony show, mule race, and baseball game between Seabrooke and Marlboro teams. Under the State law, racing at fairs is allowed for only five days, four of which have been used here already, and the fifth will be on Saturday; so there will be no horse races today.

The remaining awards for exhibits were not announced today, as expected, but will be given in full tomorrow.

The attendance to date has exceeded all previous records for the fair, and indications point to equally large crowds for tomorrow and Saturday.

Rev. Dr. Pierce to Be Speaker.

The Rev. Dr. Ulysses G. E. Pierce of All Souls' Church, Fourteenth and L streets northwest, will be one of the speakers at the twenty-ninth biennial meeting of the General Conference of Unitarian and other Christian Churches in Detroit, next month. Dr. Pierce will speak on "Constructive Preaching."

The taxes on tobacco are left unchanged.

The manner of imposing insurance taxes also is unsettled.

The bill concurs with the House measure in the question of the excess profits tax repeal. The repeal is to be effective January 1, 1922, and not for the current year, as the administration asked. There is agreement also in leaving surtax rates at 32 per cent.

Perhaps the most far-reaching change is the increase from 12 1/2 to 15 per cent in the flat corporation income tax, to be effective January 1, 1922. The Senate committee also restored taxes on express packages and pipe line transportation of oil, which the House had eliminated.

**RESINOL**  
Soothing and Healing  
Household Ointment

**DIXON WILL GIVE  
GAS MASK LESSONS**

Capt. W. A. Dixon has been selected to instruct members of the District Fire Department in the use of the six gas masks and two oxygen helmets which were ordered yesterday.

Capt. Dixon was sent to the Bureau of Mines' laboratories in Pittsburgh last year to learn the use of gas masks and was qualified by the bureau as an instructor.

**CONSOLIDATED  
CAR SERVICE**  
(Pool Cars)

Household goods, baggage, automobiles forwarded to Pacific Coast in through cars at reduced freight rates, with increased security and speed. Cars every 4 to 6 weeks (winter less frequently). Occasional cars to other distant points.

**Security  
Storage Company**  
1140 Fifteenth St.  
C. A. Aspinwall, President.

**New Ship Line to Connect  
Norfolk to Pacific Coast**

NORFOLK, Va., Sept. 15.—Another steamship line will connect Norfolk with the Pacific coast, starting in October. The name of the new company is the Williams Steamship Company.

The company owns seven ships, four of them of more than 10,000 tonnage. Regular sailings to and from this city every three weeks, will be inaugurated. The first vessel for this port will leave Seattle on September 19, bringing 1,000 tons of canned salmon.

**MEYER'S SHOPS**  
1331 F St. N. W.

the better  
sort of  
**Caps**

Naturally enough—WHEN tailored from Imported Fabrics and "to order" CAPS ARE OF THE better sort!

**\$1.95 and \$2.45**  
—are the moderate pricings

**\$100.00 in GOLD for YOU!**

For the Best Titles to  
**A Picture by Charles Dana Gibson**

Here Is a Part of the Picture  
Complete Picture in Next Sunday's Herald

**The Awards:**

First Prize  
**\$50.00**

Second Prize  
**\$25.00**

**FIVE OTHER \$5.00 PRIZES Each**

Complete Picture Published by Arrangement with LIFE

Copyright LIFE Pub. Co.

**ONE** hundred dollars a week will be paid by THE WASHINGTON HERALD for the best titles to a picture by the noted artist, Charles Dana Gibson, which will appear in the SUNDAY HERALD. The first picture will appear next Sunday, September 18. Here is shown a part of the picture.

The complete picture will be published in the SUNDAY HERALD. For the seven best titles these awards will be paid:

**First Prize, \$50. Second Prize, \$25. Five Other Prizes, \$5**

You will find the picture in the SUNDAY HERALD. You write your title and mail it to THE HERALD. That is all there is to the contest. Anyone can enter. The cleverest title wins. **THE FIRST PICTURE AND COMPLETE DETAILS IN THE HERALD NEXT SUNDAY.**

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